

**COLLEGE OF BUSINESS STUDIES, AGRA****MBA I SEMESTER****LESSON PLAN: MANAGEMENT CONCEPTS AND INDIAN ETHOS****KMB101**

<b>LECTURE NO.</b>	<b>TOPICS</b>
<b>UNIT I</b>	
1	Role of Indian Ethos in managerial practice
2	Management lessons from Vedas: Mahabharata
3	Management lessons from Vedas: Kautaliya's Arthashastra
4	Ethics Vs Ethos
5	Indian Vs western Management Contemporary issues in Management
<b>UNIT II</b>	
6	Management practices from past to present
7	Different levels of management
8	Managerial skills
9	Roles & Functions of management
10	Manager and Business environment
<b>UNIT III</b>	
11	Planning- Objective of planning
12	planning process
13	Types of planning
14	Types of plans
15	Corporate planning
16	Management by Objective
17	Decision-making- types
18	Decision-making- process
19	Decision-making- techniques
20	making decision effective
<b>UNIT IV</b>	
21	Organising & staffing- Meaning of organization
22	types of organization, Organization structure
23	Span of management
24	Line and staff relationship & Departmentation
25	Delegation- Centralization and decentralization of authority
26	Meaning of staffing
27	Recruitment,
28	selection & placement
29	Training & development
<b>UNIT V</b>	
31	Directing & Controlling- Principle of directing,
32	Essence of coordination
33	Basic control process
34	Different control techniques
35	Management by exception

**NOTE:**      **Assignment 1: To be submitted within the 10 days of giving Assignment**  
                  **Assignment 2: To be submitted within the 10 days of giving Assignment**

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